

**CONTACT INFORMATION:**

**MagStor**  
**Pete Paisley**  
**619-995-7303**  
**pete@magstor.com**

# MagStor

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## **MagStor announces Transition services for Overland Tandberg tape hardware customers and resellers**

*MagStor offers support to Overland Tandberg users with 100% compatible tape hardware, support and service solutions*

**Columbus, OH** — MagStor, a recognized leader in tape storage solutions, today announced availability of Transition and Support Services specifically for Overland Tandberg customers and resellers. Overland Tandberg has endorsed MagStor as a solutions partner for their customers and resellers.

MagStor currently sells tape hardware that is 100% compatible with Overland Tandberg tape hardware products, including our 8, 24, and 40 slot tape library solutions. MagStor also offers standalone drives in desktop and Rack Mount solutions that are also 100% functionally equivalent and compatible with Overland and Tandberg hardware. Overland customers and resellers are encouraged to reach out to MagStor for pricing on solutions to replace their Overland branded products. MagStor MSRP pricing is always lower than the former Overland Tandberg products as well.

MagStor is also offering flexible service and support options for customers and has made available service parts for all current and legacy Overland hardware dating back to Neo2000/4000 series libraries and drives back to LTO2. As part of the announcement, MagStor is also offering generous trade-in options for legacy Overland hardware for upgrading customers. Existing Overland Tandberg customers are also encouraged to access free technical support for their products by opening a ticket on our website at <https://magstor.freshdesk.com/support/home>,

“Overland Tandberg selected us to support their customers and reseller because of experience and commitment to service.”, said Dmitri Troia, MagStor's Chief Executive.”

## **Key Features for Overland Tandberg users and resellers**

- MagStor libraries are 100% functionally equivalent to Overland Tandberg solutions
- MagStor offers identical tape library solutions to Overland Tandberg including 8 slot, 24 slot, and 40 slot expandable libraries.
- Support for all major IBM LTO drives from LTO 6-9, including FC/SAS, Half Height and Full Height.
- MagStor can provide service spares for most legacy and current Overland Tandberg products
- MagStor is offering special trade in promotions to existing Overland Tandberg users wishing to upgrade to new hardware.
- Overland Tandberg customers may receive free technical support for their products at <https://magstor.freshdesk.com/support/home>

## **Pricing and Availability**

Transition services for Overland Tandberg users and resellers are available now. MagStor has most products available for immediate shipment.

## **Additional Resources**

<https://magstor.com/collections/libraries>

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